



2022-23 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 15 - Hillsborough County

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 500 annual openings and average growth rate of 1.6% or 1,200 annual openings with any positive growth
- 3 Mean Wage of \$16.14/hour and Entry Wage of \$12.31/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$25.28/hour and Entry Wage of \$16.14/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual*	2021 Hourly Wage*		FLDOE	In EFI	Data
			Percent* Growth	Openings	Mean	Entry	Training Code	Targeted Industry?	Source†††
132011	HSHW	Accountants and Auditors	1.35	150	\$ 44.51	\$ 24.71	3	Yes	R
113010	HSHW	Administrative Services and Facilities Managers	0.85	130	\$ 27.47	\$ 20.95	3	Yes	R
413011		Advertising Sales Agents	2.43	135	\$ 25.49	\$ 13.19	3	Yes	R
493011	HSHW	Aircraft Mechanics and Service Technicians	1.31	265	\$ 38.94	\$ 16.90	3	Yes	R
173011		Architectural and Civil Drafters	1.44	254	\$ 31.25	\$ 20.21	3	No	R
274011		Audio and Video Technicians	1.47	263	\$ 21.87	\$ 15.06	3	No	R
493021		Automotive Body and Related Repairers	1.76	43	\$ 33.71	\$ 15.63	3	No	R
493023		Automotive Service Technicians and Mechanics	0.12	218	\$ 21.61	\$ 13.32	3	No	R
433031		Bookkeeping, Accounting, and Auditing Clerks	3.20	99	\$ 17.25	\$ 13.65	3	Yes	R
472021		Brickmasons and Blockmasons	1.20	89	\$ 18.67	\$ 14.00	3	No	R
493031		Bus and Truck Mechanics and Diesel Engine Specialists	0.10	221	\$ 30.07	\$ 21.21	5	No	R
131020	HSHW	Buyers and Purchasing Agents	2.49	126	\$ 23.21	\$ 14.71	3	No	R
535021		Captains, Mates, and Pilots of Water Vessels	1.63	83	\$ 36.87	\$ 21.14	3	Yes	R
435011		Cargo and Freight Agents	1.62	252	\$ 22.01	\$ 15.23	3	No	R
472031		Carpenters	N/A	N/A	N/A	N/A	4	No	S
472051		Cement Masons and Concrete Finishers	1.42	239	\$ 32.76	\$ 19.32	4	No	R
351011		Chefs and Head Cooks	3.21	667	\$ 29.20	\$ 17.00	5	Yes	R
172051	HSHW	Civil Engineers	1.44	436	\$ 29.20	\$ 20.63	4	No	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	1.27	160	\$ 41.09	\$ 26.78	5	Yes	R
292010		Clinical Laboratory Technologists and Technicians	2.66	80	\$ 41.41	\$ 28.18	5	Yes	R
532012	HSHW	Commercial Pilots	N/A	N/A	N/A	N/A	3	No	S
211099		Community and Social Service Specialists, All Other	N/A	N/A	N/A	N/A	3	No	S
211094		Community Health Workers	2.58	83	\$ 19.21	\$ 15.88	5	Yes	R
131141	HSHW	Compensation, Benefits, and Job Analysis Specialists	1.62	195	\$ 33.34	\$ 19.16	3	Yes	R
131041	HSHW	Compliance Officers	0.54	517	\$ 32.08	\$ 20.85	3	Yes	R
113021	HSHW	Computer and Information Systems Managers	4.22	67	\$ 21.31	\$ 13.84	4	No	S
151241	HSHW	Computer Network Architects	1.35	38	\$ 27.16	\$ 18.73	4	Yes	S
151231	HSHW	Computer Network Support Specialists	1.82	101	\$ 47.48	\$ 25.83	4	Yes	R
151299	HSHW	Computer Occupations, All Other	1.00	94	\$ 23.93	\$ 17.17	3	No	R
151211	HSHW	Computer Systems Analysts	2.19	279	\$ 57.42	\$ 28.17	4	No	R
151232		Computer User Support Specialists	1.68	194	\$ 19.95	\$ 15.61	3	Yes	R
474011	HSHW	Construction and Building Inspectors	2.23	1304	\$ 34.28	\$ 25.69	4	Yes	R
119021	HSHW	Construction Managers	1.46	139	\$ 24.62	\$ 17.33	3	Yes	R
333012		Correctional Officers and Jailers	0.09	357	\$ 22.23	\$ 15.98	3	No	R
131051	HSHW	Cost Estimators	2.33	224	\$ 23.31	\$ 13.98	4	Yes	R
151245	HSHW	Database Administrators and Architects	0.10	357	\$ 31.21	\$ 22.07	5	No	R
319091		Dental Assistants	1.73	143	\$ 21.15	\$ 15.35	3	Yes	R
291292	HSHW	Dental Hygienists	1.26	47	\$ 37.17	\$ 33.91	4	Yes	R
292032	HSHW	Diagnostic Medical Sonographers	3.73	85	\$ 33.62	\$ 27.10	3	Yes	R
212021		Directors, Religious Activities and Education	1.27	55	\$ 20.11	\$ 14.05	5	No	R
173023	HSHW	Electrical and Electronic Engineering Technologists and Technicians	0.27	262	\$ 43.44	\$ 24.56	4	No	R
472111		Electricians	2.36	83	\$ 29.47	\$ 20.45	3	Yes	R
252021	HSHW	Elementary School Teachers, Except Special Education	1.15	237	\$ 26.37	\$ 16.86	3	Yes	R
132098	HSHW	Financial and Investment Analysts, Financial Risk Specialists, and Financial Examiners	1.14	131	\$ 29.18	\$ 22.23	3	Yes	R
113031	HSHW	Financial Managers	0.51	1229	\$ 20.88	\$ 14.46	4	Yes	R
332011		Firefighters	1.80	86	\$ 19.50	\$ 13.30	3	Yes	S
471011	HSHW	First-Line Supervisors of Construction Trades and Extraction Workers	0.97	244	\$ 30.94	\$ 21.37	3	No	R
371012		First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	2.13	124	\$ 70.16	\$ 36.79	5	Yes	R

491011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	4.16	69	\$ 29.62	\$ 24.98	4	Yes	S
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	2.17	81	\$ 23.89	\$ 14.56	4	No	R
431011	HSHW	First-Line Supervisors of Office and Administrative Support Wo	N/A	N/A	N/A	N/A	3	No	S
391098		First-Line Supervisors of Personal Service and Entertainment and Recreation Workers, Except Gambling Services	3.60	694	\$ 16.09	\$ 13.50	3	Yes	S
511011	HSHW	First-Line Supervisors of Production and Operating Workers	3.17	147	\$ 20.55	\$ 13.81	5	Yes	R
411011		First-Line Supervisors of Retail Sales Workers	2.00	210	\$ 21.05	\$ 13.90	3	Yes	R
531047	HSHW	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	1.13	96	\$ 21.07	\$ 15.69	3	No	R
119051	HSHW	Food Service Managers	0.13	201	\$ 31.94	\$ 19.80	4	Yes	R
111021	HSHW	General and Operations Managers	1.53	874	\$ 37.30	\$ 22.15	5	Yes	R
472121		Glaziers	2.52	47	\$ 17.61	\$ 13.49	3	No	R
271024		Graphic Designers	1.84	1274	\$ 54.47	\$ 25.27	4	Yes	R
499021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.84	380	\$ 34.91	\$ 17.53	5	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	1.74	269	\$ 30.48	\$ 16.50	5	Yes	R
131071	HSHW	Human Resources Specialists	2.31	16	\$ 40.63	\$ 24.08	3	Yes	S
172112	HSHW	Industrial Engineers	2.04	109	\$ 20.16	\$ 12.91	3	No	S
499041		Industrial Machinery Mechanics	2.22	104	\$ 23.09	\$ 16.48	3	No	R
537051		Industrial Truck and Tractor Operators	0.89	168	\$ 20.74	\$ 15.20	3	Yes	R
151212	HSHW	Information Security Analysts	0.94	111	\$ 31.06	\$ 19.79	4	No	R
151212	HSHW	Information Security Analysts	4.80	67	\$ 44.55	\$ 26.69	3	Yes	S
413021		Insurance Sales Agents	1.58	194	\$ 40.38	\$ 26.04	4	Yes	R
271025		Interior Designers	1.92	104	\$ 24.59	\$ 16.20	4	Yes	R
252012	HSHW	Kindergarten Teachers, Except Special Education	0.22	32	\$ 28.13	\$ 21.12	5	No	R
292061		Licensed Practical and Licensed Vocational Nurses	4.29	149	\$ 44.55	\$ 26.69	3	Yes	R
434131		Loan Interviewers and Clerks	3.62	65	\$ 32.08	\$ 26.33	4	Yes	S
132072	HSHW	Loan Officers	1.84	562	\$ 24.81	\$ 15.93	3	Yes	R
119081	HSHW	Lodging Managers	0.36	12	\$ 30.03	\$ 12.79	3	Yes	S
514041		Machinists	2.33	68	\$ 23.78	\$ 17.94	3	Yes	S
499071		Maintenance and Repair Workers, General	1.69	206	\$ 18.37	\$ 12.75	3	No	R
131111	HSHW	Management Analysts	1.53	106	\$ 20.50	\$ 15.05	5	No	R
131161	HSHW	Market Research Analysts and Marketing Specialists	1.59	95	\$ 51.04	\$ 31.50	5	Yes	R
112021	HSHW	Marketing Managers	1.89	155	\$ 47.79	\$ 28.50	5	Yes	R
119111	HSHW	Medical and Health Services Managers	1.36	60	\$ 22.45	\$ 14.13	3	Yes	S
319092		Medical Assistants	1.17	172	\$ 35.53	\$ 22.60	4	Yes	R
292098		Medical Dosimetrists, Medical Records Specialists, and Health Technologists and Technicians, All Other	1.74	912	\$ 32.51	\$ 15.40	3	Yes	R
131121		Meeting, Convention, and Event Planners	1.94	82	\$ 29.26	\$ 20.05	4	Yes	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	2.01	160	\$ 22.86	\$ 17.92	3	Yes	R
151244	HSHW	Network and Computer Systems Administrators	1.87	485	\$ 22.07	\$ 14.99	3	No	R
151244	HSHW	Network and Computer Systems Administrators	1.82	108	\$ 40.38	\$ 26.04	4	Yes	R
472073		Operating Engineers and Other Construction Equipment Opera	2.27	133	\$ 27.29	\$ 15.59	5	Yes	R
472141		Painters, Construction and Maintenance	1.65	50	N/A	N/A	3	No	S
232011		Paralegals and Legal Assistants	1.18	209	\$ 29.82	\$ 19.20	3	Yes	R
132052	HSHW	Personal Financial Advisors	1.64	377	\$ 42.76	\$ 26.34	4	Yes	R
119198	HSHW	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	0.67	142	\$ 18.55	\$ 12.67	3	No	S
372021		Pest Control Workers	4.56	262	\$ 55.15	\$ 29.79	5	Yes	R
292052		Pharmacy Technicians	1.33	358	\$ 17.33	\$ 14.74	3	Yes	R
319097		Phlebotomists	2.77	34	\$ 31.65	\$ 17.11	4	No	S
312021	HSHW	Physical Therapist Assistants	1.96	350	\$ 22.58	\$ 18.95	3	Yes	R
472151		Pipelayers	1.76	148	\$ 20.45	\$ 15.43	3	Yes	R
472152		Plumbers, Pipefitters, and Steamfitters	1.74	345	\$ 27.93	\$ 14.18	3	No	R
333051	HSHW	Police and Sheriff/Es Patrol Officers	2.19	749	\$ 41.56	\$ 21.56	5	Yes	R
251199		Postsecondary Teachers, All Other	0.92	780	\$ 23.91	\$ 14.31	3	No	R
272012	HSHW	Producers and Directors	3.76	177	\$ 39.11	\$ 21.08	5	No	R
131198	HSHW	Project Management Specialists and Business Operations Speci	1.60	88	\$ 40.14	\$ 25.53	3	Yes	R
119141	HSHW	Property, Real Estate, and Community Association Managers	1.49	450	\$ 19.29	\$ 14.08	3	No	R
292053		Psychiatric Technicians	2.15	931	\$ 16.00	\$ 12.78	3	Yes	S
273031		Public Relations Specialists	1.23	158	\$ 23.39	\$ 15.68	4	Yes	R

292034	HSHW	Radiologic Technologists and Technicians	1.31	109	\$ 27.94	\$ 18.92	3	Yes	R
419021		Real Estate Brokers	2.60	185	\$ 46.57	\$ 20.91	5	No	R
419022		Real Estate Sales Agents	0.97	481	\$ 49.13	\$ 27.96	5	No	R
291141	HSHW	Registered Nurses	2.04	492	\$ 30.39	\$ 19.66	5	Yes	R
291126	HSHW	Respiratory Therapists	1.16	1254	\$ 20.31	\$ 12.55	3	No	S
112022	HSHW	Sales Managers	1.96	51	\$ 32.65	\$ 18.11	3	Yes	S
414012		Sales Representatives, Wholesale and Manufacturing, Except T	2.41	479	\$ 23.17	\$ 16.09	3	Yes	R
414011	HSHW	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1.44	148	\$ 22.95	\$ 16.51	3	No	R
252031	HSHW	Secondary School Teachers, Except Special and Career/Technic	N/A	N/A	N/A	N/A	4	No	S
413031	HSHW	Securities, Commodities, and Financial Services Sales Agents	0.93	209	\$ 19.43	\$ 15.68	3	No	R
492098		Security and Fire Alarm Systems Installers	0.94	843	\$ 31.49	\$ 15.07	3	Yes	R
472211		Sheet Metal Workers	0.85	35	\$ 23.05	\$ 16.59	3	No	R
211093		Social and Human Service Assistants	2.06	52	\$ 19.36	\$ 13.33	3	No	R
151256	HSHW	Software Developers and Software Quality Assurance Analysts and Testers	1.82	261	\$ 35.54	\$ 20.90	3	Yes	R
472221		Structural Iron and Steel Workers	1.00	32	\$ 24.45	\$ 15.11	3	No	R
211018		Substance Abuse, Behavioral Disorder, and Mental Health Counselors	0.77	1042	\$ 29.22	\$ 18.43	4	Yes	R
292055		Surgical Technologists	-0.27	359	\$ 19.38	\$ 15.02	3	Yes	S
492022		Telecommunications Equipment Installers and Repairers, Except	1.85	250	\$ 69.11	\$ 33.78	5	Yes	R
499052		Telecommunications Line Installers and Repairers	3.08	991	\$ 48.63	\$ 29.75	5	Yes	R
472044		Tile and Stone Setters	1.78	997	\$ 35.86	\$ 18.97	4	Yes	R
232093		Title Examiners, Abstractors, and Searchers	0.12	116	\$ 25.68	\$ 20.03	3	Yes	R
131151	HSHW	Training and Development Specialists	2.14	259	\$ 72.18	\$ 47.18	5	Yes	R
292056		Veterinary Technologists and Technicians	3.79	42	\$ 16.86	\$ 13.27	4	Yes	R
151257	HSHW	Web Developers and Digital Interface Designers	2.79	382	\$ 67.52	\$ 36.96	5	Yes	R
514121		Welders, Cutters, Solderers, and Brazers	1.26	277	\$ 24.34	\$ 15.77	3	No	R
113011	HSHW	Administrative Services Managers	1.89	155.125	\$ 49.60	\$ 28.19	4	Yes	R
395011		Barbers	1.78	480.625	\$ 17.00	\$ 10.39	3	No	R
533021		Bus Drivers, Transit and Intercity	1.68	58.25	\$ 21.90	\$ 14.56	3	No	R
131199	HSHW	Business Operations Specialists, All Other	1.73	4531	31.82	19.35	4	Yes	R
292031		Cardiovascular Technologists and Technicians	2.63	31.5	24.43	13.98	3	No	R
514012	HSHW	Computer Controlled (CNC) Mach. Tool Programmers, M & P	1.75	3.725	26.49	19.07	3	Yes	R
151131	HSHW	Computer Programmers	-0.11	95.375	39.01	21.29	3	Yes	R
514011		Computer-Controlled Machine Tool Operators, M & P	0.76	0.7625	19.63	13.94	3	Yes	R
352014		Cooks, Restaurant	4.74	1423.625	14.43	12.15	3	No	R
434051		Customer Service Representatives	0.79	4286.25	17.96	13.20	3	Yes	R
151141	HSHW	Database Administrators	1.83	101	46.47	28.39	4	Yes	R
292051		Dietetic Technicians	2.44	12.375	14.91	10.83	3	No	R
492094	HSHW	Electronics Repairers, Commercial and Industrial Equip.	1.34	15.125	25.42	18.83	3	Yes	R
292041		Emergency Medical Technicians and Paramedics	1.43	82.125	15.19	12.28	4	Yes	R
173029		Engineering Technicians, Except Drafters, All Other	1.89	31.5	28.08	19.63	4	No	R
194091		Environmental Science and Protection Technicians, Including H	2.30	22.625	18.84	13.52	3	No	R
436011	HSHW	Executive Secretaries and Executive Admin. Assistants	-1.13	212.875	26.47	17.82	3	Yes	R
132051	HSHW	Financial Analysts	1.83	261.5	44.04	26.36	5	Yes	R
132099	HSHW	Financial Specialists, All Other	1.53	1859.625	28.70	16.38	3	Yes	R
194092		Forensic Science Technicians	1.73	20.5	26.51	18.91	3	No	R
395012		Hairdressers, Hairstylists, and Cosmetologists	1.78	480.625	17.02	10.39	3	No	R
292099		Health Technologists and Technicians, All Other	2.06	1577	21.44	15.70	3	Yes	R
319099		Healthcare Support Workers, All Other	1.85	59.875	19.76	13.77	3	Yes	R
311011		Home Health Aides	3.31	964.25	12.44	10.48	3	Yes	R
434161		Human Resources Assistants, Exc. Payroll	0.46	69.375	20.51	15.34	3	Yes	R
472131		Insulation Workers, Floor, Ceiling, and Wall	2.01	21	18.60	13.38	3	No	R
132053	HSHW	Insurance Underwriters	0.68	77.25	35.11	23.03	3	Yes	R
119199	HSHW	Managers, All Other	0.98	N/A	55.82	30.94	4	Yes	R
395092		Manicurists and Pedicurists	4.98	17.625	15.82	11.79	3	No	R
319011		Massage Therapists	4.20	108.5	21.02	12.64	3	Yes	R
173027		Mechanical Engineering Technicians	1.49	6.875	28.30	19.91	4	No	R
292012		Medical and Clinical Laboratory Technicians	2.33	62.75	24.45	15.06	4	Yes	R
292011		Medical and Clinical Laboratory Technologists	2.33	62.75	24.45	15.06	4	Yes	R
319093		Medical Equipment Preparers	2.20	28.875	18.15	14.78	3	No	R
292071		Medical Records and Health Information Technicians	2.00	210.125	21.83	15.68	4	Yes	R
436013		Medical Secretaries and Administrative Assistants	2.31	381.125	17.15	13.65	3	Yes	R

514199		Metal and Plastic Machine Workers, all other	0.58	396.875	19.10	14.55	2	Yes	R
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	0.11	79.25	53,103*	40,617*	5	No	R
499044		Millwrights	1.31	14.75	20.99	16.39	3	No	R
292033		Nuclear Medicine Technologists	2.36	25.625	37.15	29.83	4	No	R
311014		Nursing Assistants	2.29	874.5	14.74	12.46	3	Yes	R
519083		Ophthalmic Laboratory Technicians	2.60	46	15.51	12.35	3	No	R
292081		Opticians, Dispensing	1.16	26.75	21.83	14.11	4	Yes	R
311015		Patient Care Technicians (Orderlies)	3.31	794.5	13.36	10.82	3	Yes	R
252011		Preschool Teachers, Except Special Education	2.24	372.75	14.74	10.82	4	No	R
472181		Roofers	1.24	261.125	19.78	14.34	3	No	R
535011		Sailors and Marine Oilers	-2.50	-1.5	20.24	14.41	3	No	R
339032		Security Guards	1.70	987	14.75	11.14	3	No	R
395094		Skincare Specialists	4.18	49	20.84	12.58	3	No	R
151133	HSHW	Software Developers, Systems Software	3.08	990.625	50.38	32.15	5	Yes	R
472231		Solar Photovoltaic Installers	N/A	N/A	N/A	N/A	3	No	R
173031		Surveying and Mapping Technicians	1.63	58.125	20.05	14.83	3	Yes	R
259041		Teacher Assistants	0.74	27.625	\$ 13.32	\$ 10.25	3	No	R
113071	HSHW	Transportation, Storage, and Distribution Managers	1.09	5.375	47.82	26.10	4	Yes	R
251194	HSHW	Vocational Education Teachers, Postsecondary	1.79	2.625	\$ 34.32	\$ 18.74	4	Yes	R
151134	HSHW	Web Developers	1.64	83.25	37.17	21.91	3	Yes	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.